



Bids Assessment Report

Date : 18-10-2024

Ref: RFP 1-P dated 12/9/2024).

Request For Proposal for exclusive marketing rights and licensing of Seismic 3D data, Multi-Client contract management, promotion, licensing data, training, knowledge transfer, and direct institutional support

I-Overview

Pursuant to the Minister of Energy and Water's approval (Document No. 3058/M dated September 12, 2024), the Ministry of Energy and Water and the Lebanese Petroleum Administration (LPA) initiated a bid for exclusive marketing rights and licensing related to Seismic 3D data. This bid encompasses multi-client contract management, promotion, licensing data, training, knowledge transfer, and direct institutional support.

The released information here below respects the confidentiality of all bidders' received information pursuant to the RFP document section III .

II- Bid Key dates

- **Bid Opening Date:** September 13th , 2024
- **Deadline for clarifications submissions:** September 24th, 2024
- **Communicating the LPA answers to clarifications received :** September 27th, 2024
- **Original Deadline for Proposals Submissions:** October 4th, 2024
- **Amendment to RFP following few requests from companies :** October 1st, 2024
 - **Extension of Deadline for Proposal Submission:** October 11th, 2024
 - **Method of Submission:** In addition to the previous methods described in the original RFP (submission by hand or by certified courier), bidders may submit proposals digitally.

III-Interested companies

- Viridien (CGG)
- BrightSkies Geosciences / Geox MCG Ltd.
- Slb (Eastern Echo FZE)
- TGS (PGS Geophysical AS)
- Searcher
- Shearwater

IV-Bidders

- 1- Slb (Eastern Echo FZE) submitted its offer digitally on the 10th of October, 2024.
- 2- Brightskies geosciences and Geox MCG Lt. submitted a joint offer digitally on the 11th of October,2024.
- 3- TGS (PGS Geophysical AS) submitted its offer digitally on the 11th of October, 2024.

V-Bids Evaluation process

The Bids opening and evaluation committee was established by Decision No. 2 of the LPA's Board of Directors board meeting (No. 30/2024).

The committee held two meetings on the 14th and the 16th of October, 2024 and submitted the bids assessment report together with the provisional winner to the LPA board of directors. The committee's report and its recommendations are binding to the tender's owner administration (LPA).

The committee administratively accepted the bids and then evaluated the technical and commercial proposals based on the criteria set forth in the tender document.

VI-Bids results

SLB, represented by Eastern Echo FZE, was identified as the provisional winning bidder, achieving the highest score of 65.48 out of 100 followed by scores of 63.628 and 56.992 out of 100 for the two other bidders.

The technical assessment of each bid was directly related to the information submitted by each bidder and outlined in the RFP document . The three bidders received the corresponding grade to their submitted qualifications .

As for the commercial offer the results came as follows :

Biddable Items	Unit	Restriction on value	Percentage of total grade	Bidder's offer
DSS (State)	Percentage (%)	None	20 %	The three bidders submitted their numbers and the grades were distributed on the three bidders on a pro rata basis as per RFP document
PDSS(State)	Percentage (%)	None	35%	The three bidders submitted their numbers and the grades were distributed on the three bidders on a pro rata basis as per RFP document
MPTKT	USD	Minimum ceiling 100,000 USD	15%	All three bidders met the minimum requirement (100,000 USD) with one bidder bidding higher than the minimum requirement. The grades for this biddable item were distributed on a pro rata basis as per the RFP document
DIS	USD	Minimum value 250,000 USD	20%	Two bidders did not meet the minimum requirement (250,000 USD) . Bidders not meeting the minimum requirement received no grades for this biddable item. The bidder meeting the minimum requirement was granted full grade for this biddable item.

VII-Conclusion

Based on the report and recommendations of the bids evaluation committee ,the LPA has decided to provisionally award the contract to slb represented by Eastern Echo FZE. However, as per the RFP Provisions, the deal is not deemed final and effective unless approved by the last competent authority (LPA Board of Directors' approval and Minister of Energy and Water's approval). The LPA decision triggers a 10 working day standstill period in compliance with the RFP provisions that are derived from the public procurement law .This period started on the 17th of October,2024 (date of the publication of the announcement on the LPA website).

The LPA will proceed with the provisional winner to complete all the formalities leading to the agreement signature by both parties.